



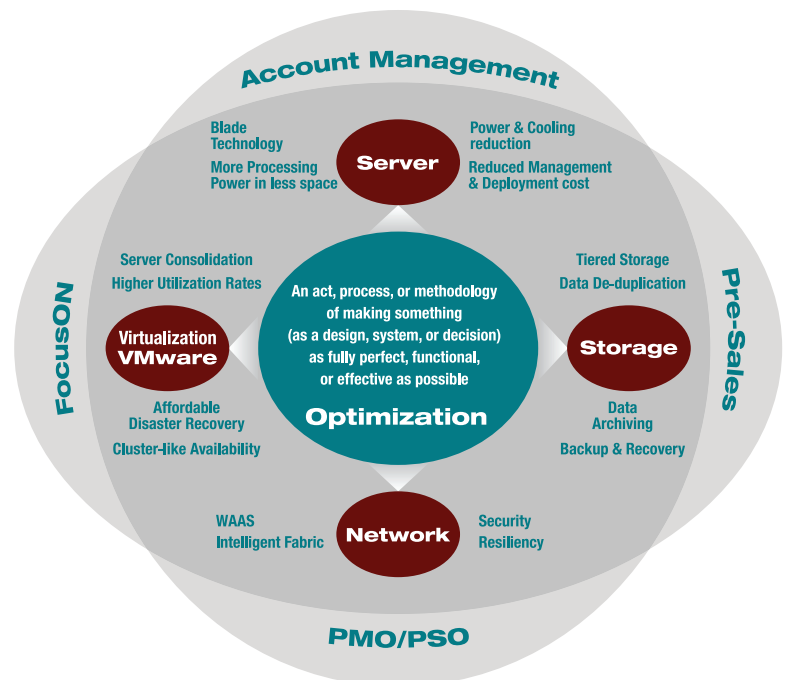
Focus Technology Solutions is an IT infrastructure optimization company. We help our customers realize significant reductions in IT operational costs through professional delivery of server, storage, network and management solutions.

FOCUS Maximum Business Value

Located in the heart of the New Hampshire seacoast for over a decade, Focus Technology Solutions is committed to providing our clients with exceptional customer experiences. As a dedicated customer-centric company, our single goal is to provide our clients with solutions that result in maximum business value.

Focus provides maximum business value by aligning our clients' goals and existing assets with our expertise in integrated IT solutions. Our clients benefit from our highly trained staff, strategic partners and our ability to combine real-world experience with creativity. We customize IT Solutions based on our client's specific needs to maximize business value.

Focus was founded in 1998. In our early years Focus was seen by our customers as an IT procurement company. Today, while IT procurement is still a thriving and important part of our business, we see ourselves as an IT Optimization company providing not only IT products and solutions, but also world-class professional services and managed services.



Solutions that Maximize Business Value

You have specific business needs and objectives associated with industry and government regulations. Focus provides mid-market clients enterprise-level IT infrastructure solutions that meet these demanding business needs. Our teams of experienced industry-certified engineers provide solutions specifically to maximize business value.

Disaster Recovery for Confident Continuity

In the event of a catastrophic disaster, where your primary business systems are no longer accessible, how quickly do you need to get them up and running? And how much information can you afford to lose? Focus can help you protect the information that is critical to running your business, databases, and email. Our creative and cost effective Disaster Recovery solutions will allow your business to get “Back to Business” as quickly as possible.

Strategic Partners

Strategic partnerships help us to serve our clients more efficiently. Our successful experience with strategic partners has taught us that winning engagements and long-term relationships frequently depends on combining best in class technology with our commitment to providing the right solution for our clients. Along with the strategic partners listed in the right hand column we are also authorized to sell over 5000 other items!

What’s your Focus?

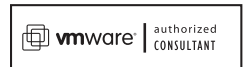
At Focus we thrive on helping you solve your key business challenges similar to the ones listed below.

- New Application Requirements
- Poor Application Performance
- Compliance
- Disaster Recovery
- Data Center Growth
- Decline in IT Budget
- Lack of IT skills on Staff
- ILM (Primary Storage, Backup and Archiving)
- Managed Services (Application Monitoring)



The proactive suite of FocusOn Managed Services supports your IT staff and infrastructure by providing 24x7 monitoring, live technical assistance, remote and onsite problem remediation. Our industry certified FocusOn NOC technicians continuously monitor your infrastructure in order to prevent and when necessary remediate any detected issues ensuring maximum systems and application availability. With our suite of FocusOn Managed Services and multiple support level offerings, we can create a customized package that provides the support you need within your budget making your IT investment accurate and predictable

PARTNERS



The Security Division of EMC

Gold Business Partner

