

Case Study: Office 365 Cloud Migration

How It Changed Our Business

Company: Plastic Industries
Location: Nashua, NH
Industry: Packaging
Company Size: 450 employees
Focus Client Since: 2009



Background

Plastic Industries manufactures bottles and custom design products serving the specialty beverage, dairy, water, juice and industrial chemical markets from its 10 manufacturing facilities nationwide. Through acquisitions, the company significantly expanded its production, growing from 60 users to 450 users and from 1 location to 9 locations nationwide. They needed a reliable solution that would enable their IT environment to become scalable, efficient and secure – keeping pace with the growth of their business. Users needed to be able to communicate and collaborate with co-workers and clients in a secure and reliable manner across their multiple locations. They also needed to lessen the administrative overhead associated with their infrastructure.

Business Challenge

Plastic Industries recognized it needed to refresh its technology infrastructure significantly. Because users had different versions of Office installed, and phone systems that weren't working properly, even simple tasks became cumbersome and time-consuming. They knew they needed to stabilize their environment and centralize their information. Rather than continue to burden internal staff with finding ways to combine different platforms, they contacted Focus Technology Solutions for options. Plastic Industries ultimate objective was to implement a scalable environment that was secure, reliable and cost-effective.

The Solution

After helping to stabilize and secure their environment, Focus Technology successfully executed Plastic Industries migration from an On-Premise Microsoft Exchange solution to Microsoft Office 365. "The main reason for the decision to migrate was based around manageability, scalability and reliability. They needed a system that gave users high availability at all times with access from anywhere," said Ahmed Fadili, VP of Managed IT Services at Focus Technology Solutions and vCIO for Plastic Industries.

Office 365 is fully backed up, spanned across multiple servers and across multiple fully managed datacenters, which gives Plastic Industries piece of mind that was not there with their previous system. With Office 365 implemented, they can scale quickly and easily to add new licenses whenever the need arises to add mailboxes for their growing staff requirements.

Cloud applications such as SharePoint have opened lines of communication and increased collaboration. Having employees on one platform has helped everyone work more efficiently across the company. Focus Technology Solutions is currently the sole IT department for Plastic Industry –managing every aspect of their environment including managed services, professional services and help desk support for 130 users.

Benefits of Migrating to Office 365

Security – Most importantly your data is protected. Antispam and antivirus safeguard your email while updates and patches are applied automatically.

Cloud service – The easy way to move your business to the Cloud and work together efficiently and securely, with the experts in Cloud services helping you every step of the way.

Cost – Save time and money by putting your office in the Cloud, no maintenance or infrastructure costs, just a predictable monthly fee.

Support – As with all our Cloud services, you will be fully supported by our technical team who will assist you with set up and any ongoing support you may need.

Business Continuity - An important part of any business today is ensuring that your data remains available at all times. Office 365 allows you to access email and documents, anywhere, anytime.

Reliable – Focus Technology offers the Microsoft 99.9% scheduled uptime guarantee and our dedicated team of consultants ensures efficient set up and help.

Familiar – We use the most popular of the Microsoft services, Outlook and SharePoint, while Office Web Apps and Professional Plus enable you to use favorites like Word and Excel when on the move. Office Professional Plus can easily be installed on multiple devices.

Scalability – As your business grows you can add additional accounts, quickly and easily, without the need for buying additional hardware.

Connect & Communicate – Share your documents with your colleagues, seamlessly communicate through instant messaging and conduct video conferences easily.

Mobility – Work from anywhere with an internet connection. Emails will automatically sync with most mobile devices and you can view and edit documents with Office Web Apps and SharePoint.