

Press Release

Focus Technology Wins Barracuda National Partner of the Year and Regional Partner of the Year Award



Pictured from left to right: Michael Hughes - SVP, WW Sales, Barracuda, Erin Hinz – CMO, Barracuda; Scott Hayden - Channel Manager, Northeast, Barracuda; Mike Godfrey, Vice President, Engineering Services, Focus Technology; Paul Burke - VP, North American Sales, Barracuda; Ezra Hookano - VP, US Channel Sales, Barracuda

Monday, August 13, 2018

Focus Technology is proud to announce that it has won the 2018 Barracuda National Partner of the Year Award and the Regional Partner of the Year Award, Northeast U.S. The 2018 Barracuda Partner of the Year Awards celebrates those partners that have excelled in developing their partnership with Barracuda. Recipients were honored at the 2018 Barracuda Partner Advisory Council taking place July 30 – Aug 2, 2018 at the Hyatt Regency Lake Tahoe Resort in Nevada.

“It’s a pleasure to announce the 2018 Barracuda North American Partner of the Year, Focus Technology out of Burlington, MA. Focus is bringing best of breed solutions in Backup, Email Protection, Network and Application Security for their customers. Customers can depend on Focus’ technical expertise and exceptional sales team to deliver Barracuda solutions as a complete project or as a service. The Focus team is incredibly deserving of this distinction” – Scott Hayden, Channel Manager Northeast Barracuda

“We are honored and humbled to receive these awards as a top partner. This achievement demonstrates our commitment to partnering with Barracuda and celebrates the excellent solutions and services that we deliver to our clients.” – Michael Godfrey, Vice President, Engineering Services, Focus Technology

The 2018 Barracuda Partner of the Year Awards recognizes over 5,000 partners worldwide for outstanding performance and accomplishments that raise the standard for business excellence and customer satisfaction.

About Barracuda

Barracuda Networks, Inc. offers industry-leading solutions designed to solve mainstream IT problems – efficiently and cost effectively – while maintaining a level of customer support and satisfaction second to none. Our products span three distinct markets, including: 1) content security, 2) networking and application delivery and 3) data storage, protection and disaster recovery. Coca-Cola, Delta Dental, FedEx, Harvard University, IBM, L'Oreal, Liberty Tax Service, Mythbusters and Spokane Public Schools are among the more than [150,000 organizations](#) in 100+ countries confidently protecting their users, applications and data with Barracuda solutions. Based in Silicon Valley, our network has 1000+ employees, 5000+ partners, and offices in 15 countries.

About Focus Technology

Since 1997, the Focus experience has been built on a foundation of personal service, premier-level partnerships and professional thought leadership, all integral to our long-term relationships with some of the most recognized enterprises in the Northeast. Our solutions are closely align with our core competencies – Data Center Infrastructure, Converged Infrastructure, Advanced Microsoft Solutions, Cloud and Automation, Networking, Cyber Security and a full portfolio of IT Managed Services. Our consultants identify and test emerging technologies while maintaining a working knowledge of the broader technology ecosystem and the dynamics that drive IT transformation. From this base of knowledge, Focus can ensure that your IT assets are utilized efficiently and that they play a crucial role in generating revenue for your business.