

## Press Release

### Focus Technology Strengthens Enterprise Sales Team; Supporting Greater Boston Region



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Focus Technology Solutions, an award-winning leader in IT Solutions, Professional Services and Managed Services, is pleased to announce the addition of Michael McHugh to the company's fast-growing team. Mike has spent over 20+ years as a technology professional with an extensive range of experience across the IT industry. He brings seasoned relationships to the Focus team and will be responsible for driving new business with enterprise customers.

"I am very excited about the addition of Mike to our sales team." Said Matt Stapleton, Vice President of Sales. "His professionalism, commitment to maintaining senior level relationships and knowledge of the technology landscape will certainly benefit our customers."

Mike has held a wide range of sales and business development positions at both the OEM and VAR levels including most recently, Datto and Carbonite. Mike also spent over 14 years at the VAR level including several years building and managing sales at URS. Mike brings years of experience and seasoned relationships to the Focus team. His personal interests include spending time giving back to his community through a number of charity events and golfing.

#### About Focus Technology Solutions

Focus Technology Solutions provides enterprise-level technology solutions that address today's most demanding business challenges. Our team of experienced industry-certified solutions architects provide customized solutions specifically designed to address each client's unique business requirements and strategic vision. Our goal is to implement solutions that maximize real business value and return on investment. Founded in 1997, the company has been recognized with numerous awards including CIO Review's 20 Most Promising Virtualization Solution Providers, CRN Fast Growth 150, CRN Tech Elite 250 & CRN Triple Crown Winner and the 2017 CRN Solution Provider 500 award.

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