



Premier  
Partner

### Focus on Cisco

At Focus Technology, we help customers address their most demanding business challenges through innovative IT solutions and personalized service. As a Cisco Premier partner with advanced expertise in Cisco's comprehensive portfolio of solutions, services and capabilities, we help customers transform their infrastructure, secure their data and reimagine their applications so they can work smarter and adapt to change.

Our expert engineers and esteemed thought leaders hold advanced Cisco certifications. In other words, we can help you address a vast range of concerns and deliver on your numerous needs with intelligent networks and technology architectures built on integrated products, services, and software platforms.

### Focus Cisco Expertise Includes:

**Converged Infrastructure:** We'll help you keep pace with rapidly changing demand and workload diversity with Cisco's converged infrastructure, a powerful and unique integration of high-performance computing, networking, and storage coupled with resource and performance management software, multi-cloud orchestration.

**Hyperconverged Infrastructure:** Our Cisco hyperconverged experts will help you fully integrate your data center into one platform, so you can lower costs, reduce complexity and alleviate staff burdens—all while raising performance.

**Networking and Security:** We'll help you address a wide range of enterprise networking requirements and achieve a more streamlined approach to your organization's network with advanced networking solutions from Cisco. Additionally, with expertise in Cisco's comprehensive portfolio of network security technologies, the Focus team will help you attain advanced protection against tomorrow's evolving threats.

**Next Generation Storage:** As global data centers continue to see an exponential increase in data, we can help you access, manage and automate your stored data to support your digital business goals with Cisco's next-generation storage networking solutions.

**Servers:** With advanced expertise in Cisco Unified Computing, we'll help you increase productivity, reduce total cost of ownership and deliver scalability into your data center to change the way your IT organization does business.

### Why Focus

Since 1997, Focus Technology has been designing and implementing innovative IT solutions through personalized service to address our customers' most demanding business challenges. Serving businesses of all sizes, from SMB to Enterprise, our team of industry-certified solutions architects offer advanced expertise in emerging technologies while maintaining a working knowledge of the broader technology ecosystem and the dynamics that drive IT transformation.

Our areas of expertise include next-generation data center infrastructure, managed IT services, cloud solutions and cyber security. The company has earned numerous awards and accolades, including CRN MSP Elite 150, CRN MSP Security 100, CRN Fast Growth 150, CRN Tech Elite 150, CRN Triple Crown Winner, Boston Business Journal's Best Places to Work and Boston Business Journal Fast 50.

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