FOCUS TECHNOLOGY

DELL Technologies
TITANIUM PARTNER

Focus on Dell

For more than 20 years, Focus Technology has been helping customers find new ways to consume technology through innovative, secure IT solutions and personalized service that supports our customers' strategic vision. As a Dell Technologies Titanium partner with an advanced knowledge base in Dell's portfolio of solutions, we deliver innovative infrastructure solutions with exceptional value to address each client's unique business needs.

Backed by our deep engineering expertise, an esteemed team of thought leaders who hold the highest levels of Dell Technologies certifications and a personalized approach to delivering emerging Dell technologies, Focus can help you design, develop and implement personalized IT solutions that drive IT transformation.

Focus Dell Expertise Includes

Converged Infrastructure: Are you ready to embrace centralized computing for more predictable application delivery, easier management, greater cost efficiency and comprehensive security? With Dell Converged Infrastructure solutions, Focus Technology will bring together compute, storage, networking and data protection so you can simplify your IT and transform operations.

Hyperconverged Infrastructure: Accomplish complex workloads with ease and agility, scale as your business expands and operate more efficiently with hyperconverged infrastructure (HCI). At Focus, we'll help you replace your legacy infrastructure with a cloud-like data center that combines compute, storage and networking in a secure integrated software-defined environment.

Storage: Understanding which storage model meets your company's specific requirements can be daunting, not to mention time-consuming. At Focus, we'll help you take advantage of the benefits of Dell's top-of-the-line emerging storage models to reduce your storage costs and complexity.

Server: Organizations' server needs are not a one-size-fits-all. Each business has different requirements specific to their varying workloads. Using the power of today's gold standard Dell servers, we'll modernize your server environment based on your unique requirements for a tangible return on investment (ROI), lower power and cooling costs, reduced data center space requirements and centralized administration.

Why Focus

Since 1997, Focus Technology has been designing and implementing innovative IT solutions through personalized service to address our customers' most demanding business challenges. Serving businesses of all sizes, from SMB to Enterprise, our team of industry-certified solutions architects offer advanced expertise in emerging technologies while maintaining a working knowledge of the broader technology ecosystem and the dynamics that drive IT transformation.

Our areas of expertise include next-generation data center infrastructure, managed IT services, cloud solutions and cyber security. The company has earned numerous awards and accolades, including CRN MSP Elite 150, CRN MSP Security 100, CRN Fast Growth 150, CRN Tech Elite 150, CRN Triple Crown Winner, Boston Business Journal's Best Places to Work and Boston Business Journal Fast 50.

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