FOCUS TECHNOLOGY
MANAGED SERVICES

IT SecurM🔒nage®

Focus IT SecurManage Blocks 5000+ Internet-based IPS Attacks for Comstar Just Two Weeks After Implementation

CHALLENGE:

Comstar, a leading health insurance billing company that provides ambulance billing, collection, consulting, ePCR hosting, and client/patient service to municipal and non-profit ambulance services, was approaching end-of-life on its legacy security technology system. In order to minimize security risk in the rapidly evolving landscape of growing digital threats, the client needed more modern, robust firewall technology.

Previously, Comstar's network security was being managed by Focus using client-owned technology. While their network security had been running smoothly for years, Comstar now faced a critical business decision: to purchase new equipment (which would require an initial cost outlay, physical space and maintenance) or move to a subscription-based model, managed in the cloud by a team of security-trained experts.

SOLUTION:

Comstar decided to move away from their existing process in favor of a new, as-a-service consumption model. They selected Focus IT SecurManage for its next-generation firewall technology, advanced compliance capabilities, cloud-based infrastructure, and subscription-based cost benefits. The transition from their legacy system was seamless to the client, accomplished in only a four-hour maintenance window.

RESULTS:

In the first two weeks following the implementation, Focus IT SecurManage:

- Detected, blocked and reported 5500+ internet-based IPS attacks
- Detected and blocked 100+ connection attempts for three separate botnets on more than a dozen workstations
- Protected one user from a phishing attempt, highlighting the need for additional user-awareness training
- Categorized 100+ applications by risk level

In addition to upgraded security technology and ease of management, Comstar now has access to compliance reporting functionality to ensure regulatory healthcare compliance, and content filtering capabilities to mitigate risks associated with questionable content.

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