



Focus on *Cloud Cover*, our Maintenance Management Platform

Your contracts form the backbone of every relationship that your organization has with suppliers. How well you manage those contracts can mean the difference between superior supply chain efficiencies with a lower cost of ownership and a disorganized supplier portfolio that costs you way more than it should.

At Focus Technology, we offer *Cloud Cover*, a maintenance management platform that monitors your entire ecosystem of services, licenses, renewals, and warranties in one centralized location.

With a normalized view across your maintenance portfolio, you can easily identify opportunities to consolidate or terminate contracts—driving efficiencies and cost savings.

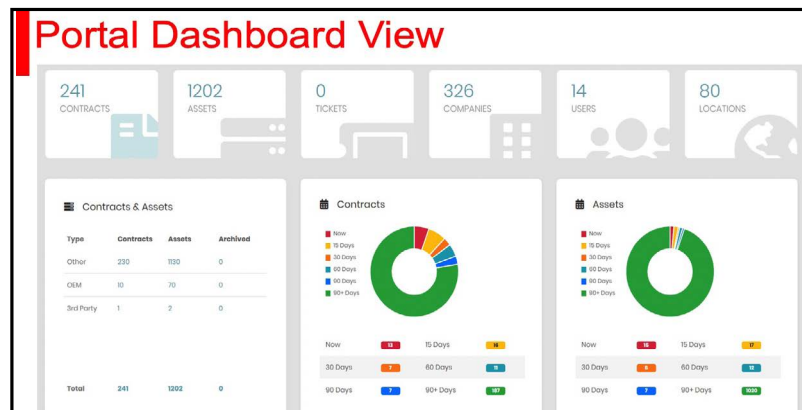
Cloud Cover boasts the following unique features:

- **Contract management:** *Cloud Cover's* contract management capabilities make it easy for you to standardize data across OEMs to reduce management complexity, customize and automate renewal alerts, and drill down your suppliers' capabilities to the contract and asset level.
- **Asset management support:** Only *Cloud Cover* allows you to identify assets by location, identify service providers for each asset and incident contact, and even incorporate other asset classes. The platform also makes it easy to generate reports based on asset type, so you can make more informed renewal decisions.
- **Business service solutions:** With *Cloud Cover*, you benefit from a more organized yearly budget management process, with the ability to easily identify upgrade opportunities, end-of-service-life, and alternative maintenance options.

Benefits:

- Significant cost savings
- Greater visibility across your entire supplier portfolio
- Radically reduced administrative oversight

No matter how disparate your data, our team will ensure the seamless integration of your data into the *Cloud Cover* platform—for fast measurable results.



Why Focus

Since 1997, Focus Technology has been designing and implementing innovative IT solutions through personalized service to address our customers' most demanding business challenges. Our areas of expertise include next-generation data center infrastructure, managed IT services, cloud solutions and cyber security. The company has earned numerous awards and accolades, including CRN MSP Elite 150, CRN MSP Security 100, CRN Fast Growth 150, CRN Tech Elite 150, CRN Triple Crown Winner, Boston Business Journal's Best Places to Work and Boston Business Journal Fast 50.

75 State Street, Suite 100
Boston, MA 02109

www.FocusTSI.com

info@focustsi.com

617.938.6200