



### Overview

Small to Medium-sized companies face significant challenges in protecting themselves from cyber attacks and meeting security compliance requirements. These businesses often lack the extensive resources of larger corporations, making it difficult to invest in advanced cybersecurity measures and hire specialized personnel. They are increasingly targeted by cybercriminals who view them as easier prey compared to larger firms. Additionally, the ever-evolving landscape of security compliance standards, such as GDPR, HIPAA, and others, requires continuous monitoring and updates to policies and systems, further straining their limited resources. Balancing the need for robust cybersecurity while maintaining operational efficiency and cost-effectiveness remains a persistent challenge for small to medium-sized companies.

### What We Do

The Focus Virtual Chief Information Security Officer (vCISO) program provides businesses with expert cybersecurity leadership without the need for a full-time, in-house executive. Focus Technology is your cybersecurity ally, ensuring your defenses are regulation-ready and up to industry standards. Our expert team zeroes in on compliance gaps, fortifying your digital fortress with top-tier policies and procedures, while our ongoing support proactively keeps you in regulatory compliance.

When it comes to Return On Investment for your security spend, we've got the analytics to show that every penny enhances your cyber shield, minimizes financial risks, and fuels your business's enduring success. Our proactive stance on cyber risk slashes vulnerabilities with thorough risk assessments, cutting-edge security tech, and tight cyber control operations. We empower your team with the know-how to wield these tools effectively, guaranteeing that your security measures are not just installed but are battle-ready and fine-tuned.

### Primary Services

- Gap Analysis
  - Security Policies
  - Security Controls
  - Regulatory Compliance Requirements
- Remediation Services
- Implementation & Operation of Security Controls

#### Compliance Cyber Framework Guidance

- NIST SP 800-171
- ISO 27001
- HITRUST
- HIPAA
- CMMC
- SOC2
- PCI-DSS

#### vCISO

- Strategic Planning
- Regulatory Guidance
- Audit Guidance
- Financial Justification

#### Security Operations

- Policy Development
- Process & Procedure Implementation
- Process Validation

#### vCISO Service Offering

#### GRC Platform

- Enhanced Visibility
- Improved Efficiency
- Better Decision-Making
- Reduce Risk
- Regulatory Compliance